



HENGYI INDUSTRIES SDN BHD

*Excellence in **developing Petrochemicals**
through pursuing Innovation and Business sustainability*

INVITATION FOR EXPRESSIONS OF INTEREST

Hengyi Industries Sendirian Berhad (HYBN) invites interested companies to submit Expressions of Interest (EOI) for the following work:

Hengyi Industries Sdn Bhd PMB Appointment of Local Sales Agents for Fly-Ash Brick Products (Ref: HYBNFB2026)

Tender brief of work

HYBN is seeking to appoint **5 to 10 qualified local agents** in Brunei to assist in the marketing and sales of brick products. The scope of work includes:

- **Promoting and selling HYBN's brick products to construction companies, developers, contractors, and hardware retailers in Brunei, with a minimum of 5 years of related work experience in the same or similar nature of business**
- **Managing local customer inquiries, orders, and deliveries in coordination with HYBN**
- **Possessing or having access to own heavy vehicles, including but not limited to forklifts for loading/unloading and flatbed trailers for transporting brick products to customer sites**
- **Maintaining an owned or leased storage yard to stock HYBN's brick products**
- **Leveraging the agent's existing customer network to drive sales volume**
- **Providing regular sales reports and market feedback to HYBN**

1. Contract Duration

- **1 year**

2. Local Business Development (LBD):

- The above work category falls under **DEVELOPMENT** Quadrant of the Local Business Development Directive for Oil and Gas Industry (LBD Directives), issued by the Department of Energy at the Prime Minister's Office.
- Hengyi Industries Sdn Bhd LBD requirements are in line with the LBD Directives as issued by the Department of Energy at the Prime Minister's Office.
- Target for recruitment and development of qualified Bruneian staff, including graduates will be part of Tender / Contract.

Note : This Expressions of Interest shall not be deemed as an invitation to tender from HYBN. Any expenses incurred in connection with this EOI to be borne solely by the interested parties.



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Interested companies are required to fulfill the following prerequisite and complete the Pre-Qualification Questionnaire together with copies of the key documents as stated therein. The requirements and Pre-Qualification Questionnaire can be downloaded under this link [https://www.hengyi-industries.com/opportunities/expression-of-interest-\(eoi\)/](https://www.hengyi-industries.com/opportunities/expression-of-interest-(eoi)/)

Prerequisites: 1) Company profile and organization chart 2) Acquired recent 5 years experiences of same work nature 3) List of skilled employees and relevant qualifications 4) Current workforce and equipment utilization chart 5) CV of technical management team

Interested companies shall submit an Electronic copy in PDF of the letter of interest with company letterhead together with copies of the abovementioned key documents to 60000870@pmb.hengyi.com with subject title **“Hengyi Industries Sdn Bhd PMB Appointment of Local Sales Agents for Fly-Ash Brick Products (Ref: HYBNFB2026)”** Attention to: **“Tender Coordinator”** no later than 2 pm on Tuesday, 1st September 2026. Late submissions will not be entertained. Any enquiries on the EOI can be made to **“Tender Coordinator”** at 60000870@pmb.hengyi.com.

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